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# Contingencies, Commitment & Offbalance Sheet

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# Contingencies and Commitments

## Basics of Contingencies

Contingencies -- potential losses and gains whose resolution depends on one or more future events.

Contingent liabilities -- contingencies with potential claims on resources

- to record a contingent liability (and loss) two conditions must be met:
  - (i) *probable* an asset is impaired or a liability incurred, and
  - (ii) the amount of loss is *reasonably estimable*;
- to disclose a contingent liability (and loss) there must be at least a *reasonable possibility* of incurrence

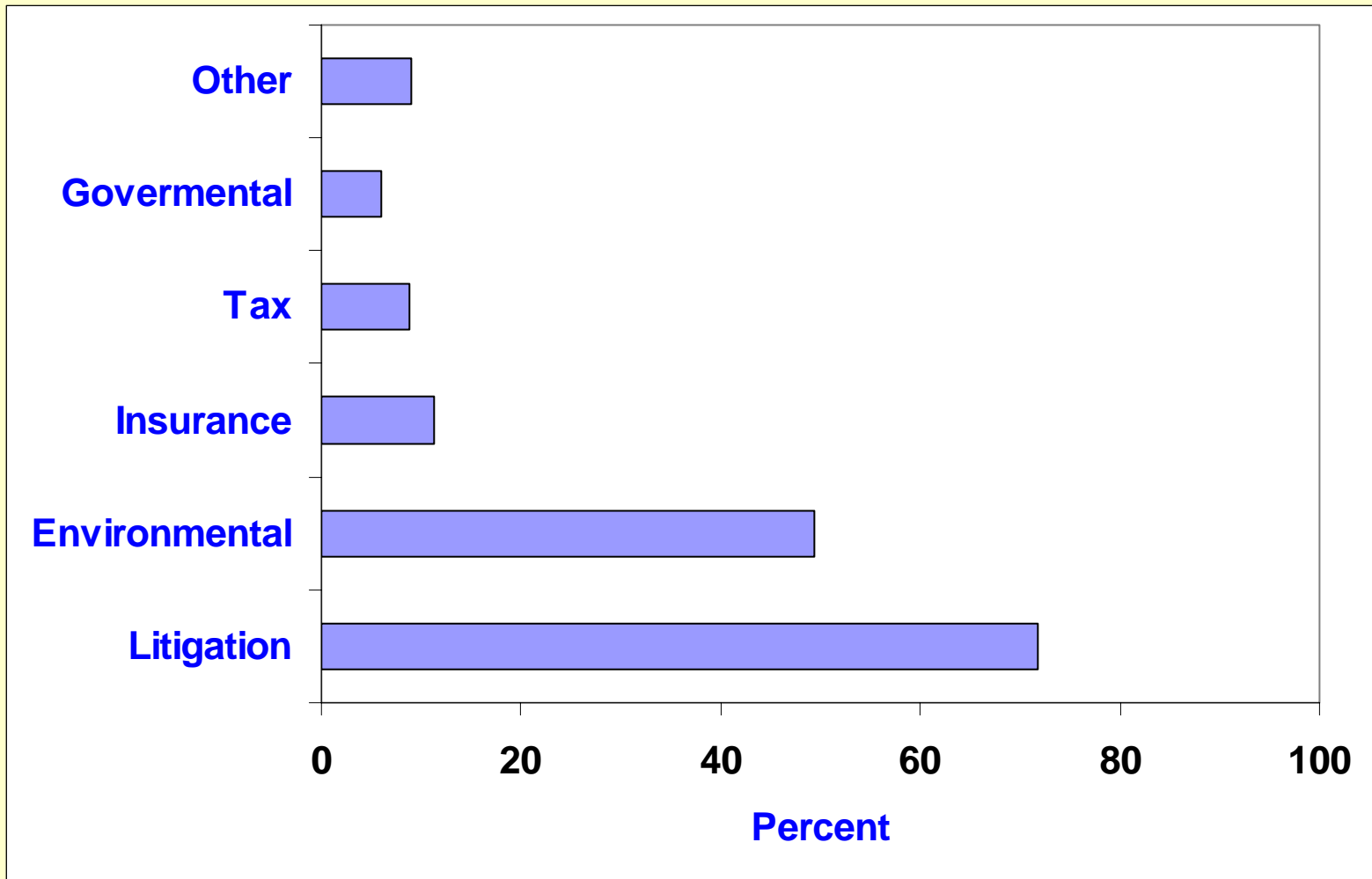
Contingent assets

- contingencies with potential additions to resources
- a contingent asset (and gain) is not recorded until the contingency is resolved
- a contingent asset (and gain) can be disclosed if probability of realization is high



# Contingencies and Commitments

## Frequency of Contingent Liabilities



# Contingencies and Commitments

## Analyzing Contingencies

Sources of useful information:

**Notes, MD&A, and Deferred Tax Disclosures**

Useful analyses:

- **Scrutinize management estimates**
- **Analyze notes regarding contingencies, including**
  - Description of contingency and its degree of risk**
  - Amount at risk and how treated in assessing risk exposure**
  - Charges, if any, against income**
- **Recognize a bias to not record or underestimate contingent liabilities**
- **Beware of *big baths* — loss reserves are contingencies**
- **Review SEC filings for details of loss reserves**
- **Analyze deferred tax notes for undisclosed provisions for future losses**

**Note: Loss reserves do not alter risk exposure, have no cash flow consequences, and do not provide insurance**

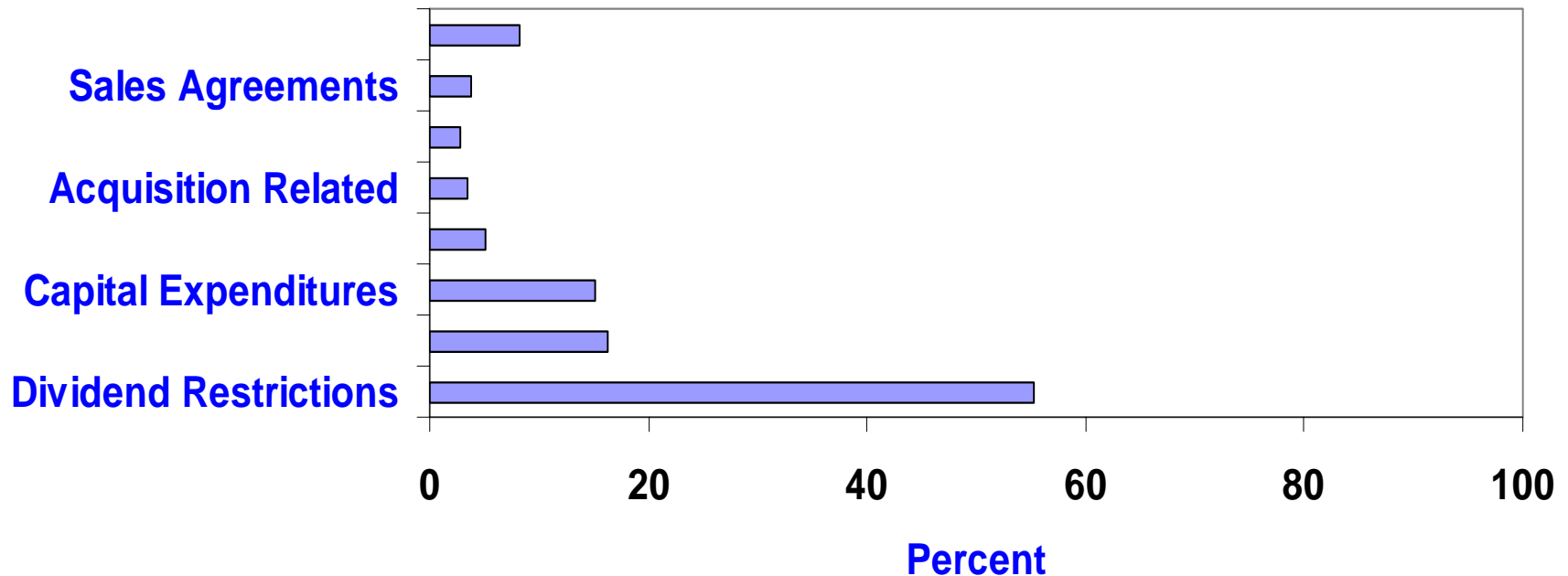


# Contingencies and Commitments

## Basics of Commitments

Commitments -- potential claims against a company's resources due to future performance under contract

## Frequency of Commitments



# Off-Balance-Sheet Financing

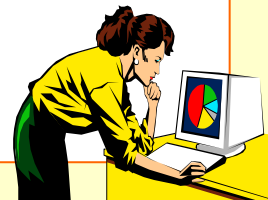
## Analyzing Commitments

Sources of useful information:

**Notes and MD&A and SEC Filings**

Useful analyses:

- **Scrutinize management communications and press releases**
- **Analyze notes regarding commitments, including**
  - Description of commitment and its degree of risk**
  - Amount at risk and how treated in assessing risk exposure**
  - Contractual conditions and timing**
- **Recognize a bias to not disclose commitments**
- **Review SEC filings for details of commitments**



# Off-Balance-Sheet Financing

## Basics of Off-Balance-Sheet Financing

Off-Balance-Sheet Financing -- is the non-recording of financing obligations

### Motivation

To keep debt off the balance sheet—part of ever-changing landscape, where as one standard tries to better reflect obligations from a certain off-balance-sheet financing transaction, there are new and innovative means to take its place

Transactions sometimes used as off-balance-sheet financing:

- Operating leases that are indistinguishable from capital leases
- Through-put agreements, where a company agrees to run goods through a processing facility
- Take-or-pay arrangements, where a company guarantees to pay for goods whether needed or not
- Certain joint ventures and limited partnerships
- Product financing arrangements, where a company sells and agrees to either repurchase inventory or guarantee a selling price
- Sell receivables with recourse and record them as sales rather than liabilities
- Sell receivables as backing for debt sold to the public
- Outstanding loan commitments



# Off-Balance-Sheet Financing

## Analysis of Off-Balance-Sheet Financing

Sources of useful information:

### **Notes and MD&A and SEC Filings**

Companies disclose the following info about financial instruments with off-balance-sheet risk of loss:

- **Face, contract, or principal amount**
- **Terms of the instrument and info on its credit and market risk, cash requirements, and accounting Loss incurred if a party to the contract fails to perform**
- **Collateral or other security, if any, for the amount at risk**
- **Info about concentrations of credit risk from a counterparty or groups of counterparties**

Useful analyses:

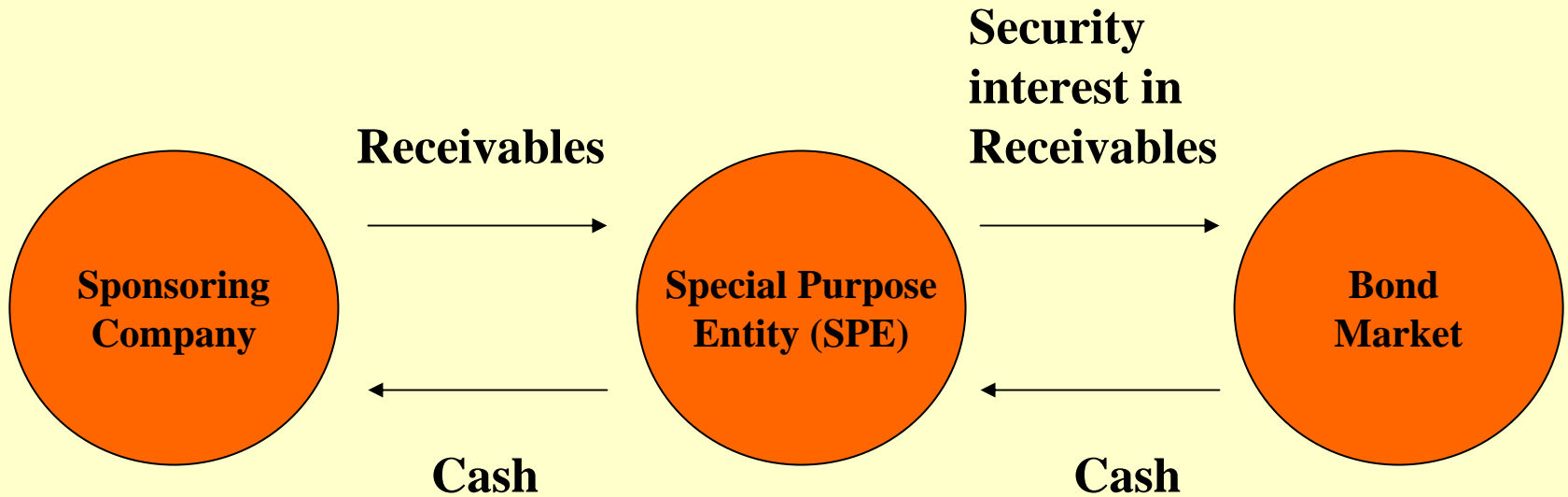
- **Scrutinize management communications and press releases**
- **Analyze notes about financing arrangements**
- **Recognize a bias to not disclose financing obligations**
- **Review SEC filings for details of financing arrangements**





# Off-Balance-Sheet Financing

## Illustration of SPE Transaction to Sell Accounts Receivable



# Shareholders' Equity

## Basics of Equity Financing



- Equity — refers to owner (shareholder) financing; its usual characteristics include:
- Reflects claims of owners (shareholders) on net assets
  - Equity holders usually subordinate to creditors
  - Variation across equity holders on seniority
  - Exposed to maximum risk and return

Equity Analysis — involves analyzing equity characteristics, including:

- Classifying and distinguishing different equity sources
- Examining rights for equity classes and priorities in liquidation
- Evaluating legal restrictions for equity distribution
- Reviewing restrictions on retained earnings distribution
- Assessing terms and provisions of potential equity issuances

Equity Classes — two basic components:

- Capital Stock
- Retained Earnings

# Shareholders' Equity

## Reporting Capital Stock

Sources of increases in capital stock outstanding:

- **Issuances of stock**
- **Conversion of debentures and preferred stock**
- **Issuances pursuant to stock dividends and splits**
- **Issuances of stock in acquisitions and mergers**
- **Issuances pursuant to stock options and warrants exercised**

Sources of decreases in capital stock outstanding:

- **Purchases and retirements of stock**
- **Purchases of treasury stock**
- **Reverse stock splits**



# Shareholders' Equity

## Components of Capital Stock

Contributed (or Paid-In) Capital — **total** financing received from shareholders for capital shares; usually consists of two parts:

- **Common (or Preferred) Stock** — financing equal to par or stated value; if stock is no-par, then equal to total financing
- **Contributed (or Paid-In) Capital in Excess of Par or Stated Value** — financing in excess of any par or stated value



# Shareholders' Equity

## Two Types of Capital Stock

Preferred Stock — **capital stock with features not possessed by common stock; typical preferred stock features include:**

- **Dividend distribution preferences**
- **Liquidation priorities**
- **Convertibility (redemption) into common stock**
- **Call provisions**
- **Sinking fund provisions**

Common Stock — **capital stock with ownership interest and bearing ultimate risks and rewards (residual interests)**



# Shareholders' Equity

## Basics of Retained Earnings

Retained Earnings — **earned capital of a company; reflects accumulation of undistributed earnings or losses since inception; retained earnings is the main source of dividend distributions**

Cash and Stock Dividends

- **Cash dividend — distribution of cash (or assets) to shareholders**
- **Stock dividend — distribution of capital stock to shareholders**

Prior Period Adjustments — **mainly error corrections of prior periods' statements**

Appropriations of Retained Earnings — **reclassifications of retained earnings for specific purposes**

Restrictions (or Covenants) on Retained Earnings — **constraints or requirements on retention of retained earnings**

